



Kevin P. Truax, RSPS, SRS  
NYS Licensed Associate Broker  
Davies-Davies & Associates Real Estate, LLC

# HELPING YOU BUY YOUR DREAM HOME OR SELL YOUR CURRENT HOME **STRESS FREE**



Kevin P. Truax, RSPS, SRS  
NYS Licensed Associate Broker

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★★★★★ on  Zillow

Davies-Davies & Associates Real Estate, LLC

# YOUR TOTAL SATISFACTION IS MY #1 PRIORITY



**Thank you for considering myself and Davies-Davies & Associates to represent you in this very important decision.**

I want to share with you that I have been blessed to enjoy the “Queen of American Lakes” and the Adirondack Region with family and friends since I was a young child. As a result of those experiences it became a lifelong dream to one day live in the Lake George area. That dream was fulfilled in 2010. My wife Lisa and I reside here and our children return often to relive their own childhood memories.

Prior to joining the Davies-Davies team, I was the founder/CEO of a regional home healthcare company employing a dedicated team of 100+ clinical and administrative professionals serving our clients throughout upstate NY.

It was an unwavering commitment to exceptional service that led to my company’s success and our ultimate acquisition in 2013 by a national healthcare provider.

I bring to you, as my client, proven business experience. In my 20 years as a business owner I have time-tested skills in management, negotiations, customer service, sales, and general business finance. I bring that experience, local knowledge, and love of the area to you and your family.

Thank you for the opportunity to help you find that perfect family home that will carry on your love of Lake George, OR, that special place to start your family memories, OR, to help you sell your home and start the next chapter.

“If you are looking for a kind, honest and experienced real estate agent, Kevin Truax is for you!”

▶ Amanda & Joe R.

“We will definitely work with Kevin again in the future and will recommend him to anyone looking to buy or sell!”

▶ J.B.,

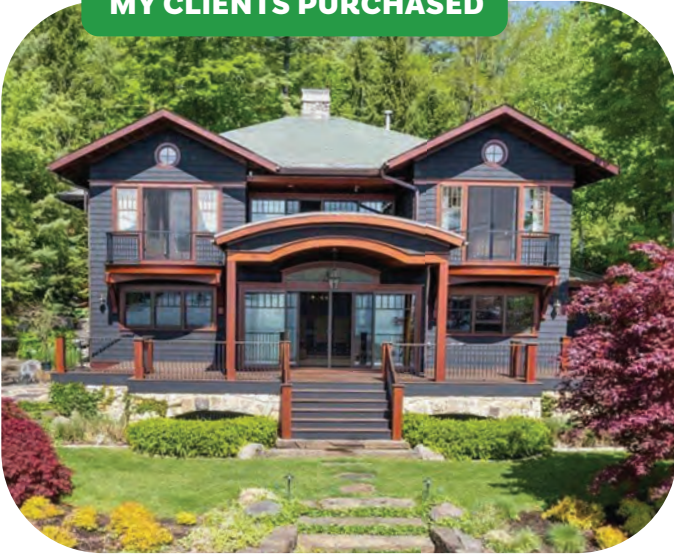
2022	\$18,000,000+ IN SALES
30+	THIRTY+ YEARS OF SALES EXPERIENCE
★	CONSISTENT 5 STAR REVIEWS



# SATISFIED CLIENTS



## MY CLIENTS PURCHASED



**\$3,950,000**

39 Red Fox Lane, Hague, NY



5,342 SQFT

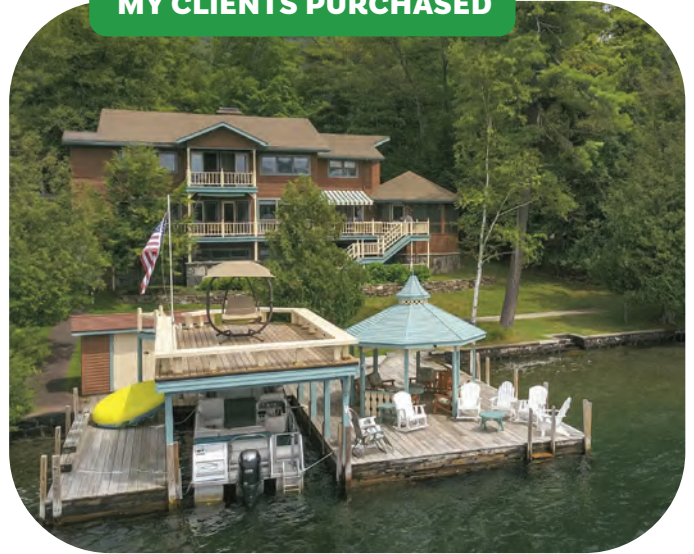


5 BED



5 BATH

## MY CLIENTS PURCHASED



**\$2,946,000**

3145 Oakley Way, Kattskill Bay, NY



4,700 SQFT



6 BED



3 BATH



Kevin was extremely helpful and supportive when assisting us in closing on our home. He had a strong understanding of the buyers, the area, and the the appropriate manner in which to get the deal closed. We were very grateful for his knowledge and experience.

► RFL LLC. | Bought a Single Family home in 2022 in Hague, NY.



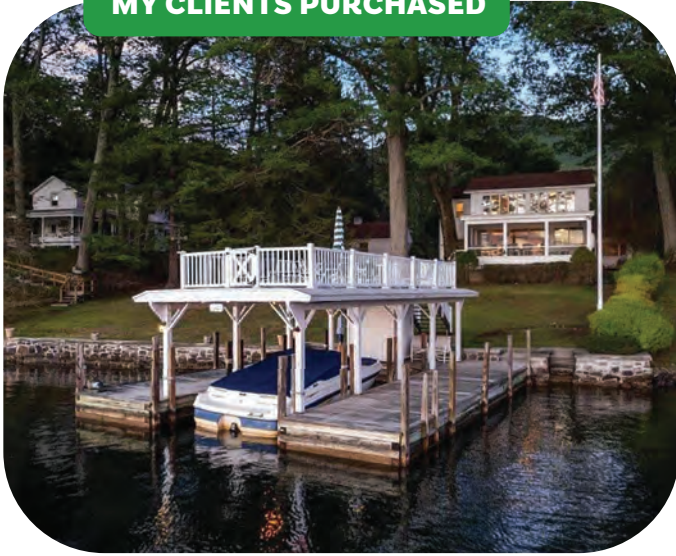
Kevin handled the sale of our Lodges at Cresthaven time share on Lake George. I found Kevin to be very knowledgeable, excellent at communicating with me, and extremely easy to work with. Selling a time share is often a long and difficult process, but Kevin kept us well informed the entire time and got an offer that was very satisfying to us. I can wholeheartedly recommend Kevin to anyone.

► Ken B. | Sold a Condo home in 2022 in Lake George, NY.

# SATISFIED CLIENTS



## MY CLIENTS PURCHASED



▶ **\$2,800,000**

1279 Pilot Knob Road, Kattskill Bay, NY



1,974 SQFT



2 BED



2 BATH

## MY CLIENTS SOLD



▶ **\$2,519,000**

3143 Oakley Way, Kattskill Bay, NY



2,248 SQFT



5 BED



3 BATH

“

I highly recommend Kevin as a realtor and partner. Besides his experience and knowledge, like all good realtors he knows great people that can help you in the other things critical during the sales process such as repairs, inspections and legal help. **He has built a superior circle of support so it's more like "Team Kevin".** If you choose him you are making a good decision.

▶ Tim M. | Listed, but didn't sell my Single Family home in 2021 in Warrensburg, NY.

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# SATISFIED CLIENTS

## MY CLIENTS SOLD



▶ **\$1,723,200**

6 Lake Forest Lane Lane, Hague, NY



2,630 SQFT



4 BED



3 BATH

## MY CLIENTS PURCHASED



▶ **\$1,800,000**

17 Joshua Road, Saratoga Springs, NY



4,057 SQFT



4 BED



4 BATH



If you are looking for a kind, honest and experienced real estate agent, Kevin Truax is for you! He is extremely knowledgeable and excellent with his communication. It was a true pleasure working with Kevin during the sale of our home. He made the process incredibly easy because he is organized and dedicated to his clients success. A true professional and hardworking agent is what you will find in Kevin!

▶ Amanda R. | Sold a Single Family home in 2022 in Hague, NY.



Kevin has been our broker for several real estate transactions over the years and is, hands down, the best broker we've ever worked with. He's communicative, professional, friendly and basically the best part of the real estate transaction!

▶ Chris V. | Sold a Single Family home in 2022 in Saratoga Springs, NY.

# SATISFIED CLIENTS



## MY CLIENTS SOLD



**\$1,050,000**

14 Brock Drive, Saratoga Springs, NY



3,635 SQFT



6 BED



5 BATH

## MY CLIENTS PURCHASED



**\$865,000**

2 Lakeview Cir Drive, Lake George, NY



1,974 SQFT



3 BED



3 BATH



Our experience with Kevin was superb. He had extensive knowledge of the area and market. **He was an excellent source of advice, thoughtful suggestions and kindness to myself and my husband.** He is a very good listener and always responded to feedback after each house we walked through. If you are lucky enough to work with Kevin, you will find the house of your dreams!

► Germotown. | Sold a Single Family home in 2022 in Saratoga Springs, NY.



**We can't say enough good things about Kevin!** His knowledge of the lake, expertise with the purchasing process, and responsiveness to all our questions made for a seamless 30-day close, which is not an easy feat! We are so thankful to Kevin for helping us find our perfect place on the lake.

► Liz R. | Bought a Townhouse home in 2022 in Lake George, NY.

# SATISFIED CLIENTS



## MY CLIENTS SOLD



**\$685,000**

25 Bonnie Belle Farm Rd., Chester, NY



1,854 SQFT



4 BED



3 BATH

## MY CLIENTS SOLD



**\$140,200**

69 Sanford Street, Glens Falls, NY



1,276 SQFT



3 BED



1 BATH

“

We contracted Kevin to help us sell a house in New York as we were in California. He guided us every step of the way. Giving us sincere honest advice. **We appreciated his professional knowledge and felt grateful he helped us sell the house.** Kevin is very personable and listened to our needs. He made the process very enjoyable! We appreciated his expertise! Great choice!!

► Cindy C. | Sold a Single Family home in 2022 in Glens Falls, NY.

# READY TO BUY OR SELL? CONTACT KEVIN TODAY.



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